

Saenger Theatre

PO Box 13666 * Pensacola, FL 32591
 850-595-3882 Direct 850-595-3886 Fax
 www.pensacolasaenger.com
 RATE SHEET 2011-2012

Building Rent	2011 - 2012
Performance Day - For Profit Rates versus 8% of gross ticket sales	\$2,000.00
Rehearsal Day - For Profit Rates	\$1,000.00
Performance Day - Not-For-Profit Rates versus 5% of gross ticket sales	\$2,000.00
Rehearsal Day - Not-For-Profit Rates	\$1,000.00
Meeting Room Rent - For Up to 4 Hours, Includes a standard table and chair set	
1000 Square Foot Meeting Room	\$250.00
2000 Square Foot Meeting Room	\$350.00
3000 Square Foot Meeting Room	\$500.00
Meeting Room Rent - For every hour after 4 hours	
1000 Square Foot Meeting Room	\$25.00
2000 Square Foot Meeting Room	\$35.00
3000 Square Foot Meeting Room	\$50.00
Equipment Rent	
Spotlight (Supertrouper), Each	\$150.00
Wireless Microphones, 1st day, Each	\$30.00
Wireless Microphones / additional shows, Each	\$15.00
Pipe and Drape per piece	\$3.00
Risers	\$15.00
Towel, Each	\$5.00
Tables, Each	\$5.00
Table Linen, Each	\$5.00
Table Skirt with clips, Each	\$15.00
Table w/Linen and Skirt, each	\$25.00
Box Office Fees	
Ticketed event set-up fee	\$250.00
Ticketed even set-up fee / additional performances	\$50.00
Box Office open during non-regular hours (for 3 hours)	\$250.00
Per Ticket Fees	
Sold Tickets - printing fee	\$0.40
Complimentary tickets - printing fee	\$0.25
Pre-printed / Season tickets - printing fee	\$0.50
Returned pre-print tickets (entered back onto Ticketing system)	\$0.50
Credit Card fee - Fee based on all credit card sales	3.25%

Processing Fee

The Saenger Theatre charges a Convenience Charge of \$1.00 on every ticket sold at Box Office.

Facility Fee

This fee is charged on all ticketed events and is non-negotiable.

The Charge for Facility Fees is \$1.50 per paid admission if the base ticket price is below \$10.00 and \$3.00 per paid admission if the base ticket price is \$10.00 and over.

Tickets with a range of prices will be calculated at their individual base ticket prices.

Saenger Theatre

PO Box 13666 * Pensacola, FL 32591
850-595-3882 Direct 850-595-3886 Fax
www.pensacolasaenger.com
RATE SHEET 2011-2012

Miscellaneous Fees

Advertising	15% of gross advertising placed	
Catering	Determined according to the specification of technical rider and billed at conclusion of the event. Savor Pensacola - Catering by SMG is the exclusive caterer of the Saenger Theatre.	
Novelty Sales	70/30% House sells. 75/25% Merchant Sells. Saenger collects and remits FL Sales Tax calculated at 7.91%	
Insurance	\$0.52 per attendee paid on Drop Count	2011 - 2012
Cleaning Fee	Rehearsal Day	\$250.00
	Performance	\$400.00

Sales Tax

Florida State Sales Tax is charged on Ticket Sales, Building Rent, and Equipment rental for all For-Profit clients of 7.5%

Labor Costs

Minimums are listed for each department. Overtime rates will apply as follows: Time & one-half after between the hours of 12AM and 8AM. Union Recognized National holidays are subject to Time & one-half prevailing rate for duration

Front of House Labor	<i>Minimum: 4 hours, Ticket Takers 3 hours</i>	2011-2012
	House Manager	\$26.50
	Usher Supervisor	\$16.25
	Ushers - Volunteer Staff	\$0.00
	Ticket Taker	\$14.50
Security	<i>Minimum: Uniformed Officer 5 hours, Class D : 4 hours</i>	
	City Uniformed Officer	\$35.00
	Security Class "D" Unarmed	\$19.00
	Security Class "D" Unarmed Supervisor	\$21.00
Stage Labor	<i>Minimums: For Profit, Professional Bus & Truck Event has a 4 hour load in / 4 hour show / 4 hour load out minimum</i>	
	<i>Minimums: Local Non-Profit Event has a 4 hour minimum for each day per position</i>	
	Stage Manager	\$28.50
	Rigger	\$32.00
	Stagehand	\$23.00
	Show Runner	\$175.00
Janitorial Labor	<i>Minimum: 4 hours</i>	
	Event Attendant	\$15.50
Miscellaneous Labor	<i>Minimum: 4 hours</i>	
	First Aid Flat Rate up to 4 hours	Quoted
	First Aid Flat Rate from 4 - 8 hours	Quoted
	Interpreter	Quoted