



PO Box 13666 \* Pensacola, FL 32591  
850-595-3882 Direct 850-595-3886 Fax  
www.pensacolasaenger.com  
RATE SHEET 2010-2011

#### **Building Rent**

Performance Day - For Profit Rates	<b>\$2,000.00</b>
versus 8% of gross ticket sales	
Rehearsal Day - For Profit Rates	<b>\$1,000.00</b>
Performance Day - Not-For-Profit Rates	<b>\$2,000.00</b>
versus 5% of gross ticket sales	
Rehearsal Day - Not-For-Profit Rates	<b>\$1,000.00</b>

#### **Meeting Room Rent - For Up to 4 Hours, Includes a standard table and chair set**

1000 Square Foot Meeting Room	<b>\$250.00</b>
2000 Square Foot Meeting Room	<b>\$350.00</b>
3000 Square Foot Meeting Room	<b>\$500.00</b>

#### **Meeting Room Rent - For every hour after 4 hours**

1000 Square Foot Meeting Room	<b>\$25.00</b>
2000 Square Foot Meeting Room	<b>\$35.00</b>
3000 Square Foot Meeting Room	<b>\$50.00</b>

#### **Equipment Rent**

Spotlight (Supertrouper), Each	<b>\$150.00</b>
Wireless Microphones, 1st day, Each	<b>\$30.00</b>
Wireless Microphones / additional shows, Each	<b>\$15.00</b>
Pipe and Drape per piece	<b>\$3.00</b>
Risers	<b>\$15.00</b>
Towel, Each	<b>\$5.00</b>
Tables, Each	<b>\$5.00</b>
Table Linen, Each	<b>\$5.00</b>
Table Skirt with clips, Each	<b>\$15.00</b>

# Saenger Theatre

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## Miscellaneous Fees

<b>Advertising</b>	15% of gross advertising placed		
<b>Catering</b>	Determined according to the specification of technical rider and billed at conclusion of the event. Savor Pensacola - Catering by SMG is the exclusive caterer Fee of the Saenger Theatre. Outside caterers are charged 20% 3rd Party Caterer Fee		
<b>Novelty Sales</b>	70/30% House sells. 75/25% Merchant Sells. Saenger collects and remits FL Sales Tax calculated at 7.91%		
<b>Insurance</b>	\$0.52 per attendee paid on Drop Count		
<b>Cleaning Fee</b>			<b>2010-2011</b>
	Rehearsal Day	per Rehearsal	<b>\$200.00</b>
	Performance	per performance	<b>\$350.00</b>

## Box Office Fees

Ticketed event set-up fee	<b>\$250.00</b>
Ticketed even set-up fee / additional performances	<b>\$50.00</b>
Box Office open during non-regular hours (for 3 hours)	<b>\$100.00</b>

## Per Ticket Fees

Sold Tickets - printing fee	<b>\$0.40</b>
Complimentary tickets - printing fee	<b>\$0.25</b>
Pre-printed / Season tickets - printing fee	<b>\$0.50</b>
Returned pre-print tickets (entered back onto Ticketing system)	<b>\$0.50</b>
Credit Card fee - Fee based on all credit card sales	<b>3.25%</b>

## Processing Fee

*The Saenger Theatre charges a Convenience Charge of \$1.00 on every ticket sold at Box Office.*

## Facility Fee

*This fee is charged on all ticketed events and is non-negotiable. The fee is based upon a Non-Profit and For-Profit scale*

*The Charge for Non-Profit Organizations is \$1.50 per paid admission if the base ticket price is below \$10.00 and \$2.50 per paid admission if the base ticket price is \$10.00 and over.*

*The Charge for For-Profit Organizations is \$2.00 per paid admission if the base ticket price is below \$10.00 and \$3.00 per paid admission if the base ticket price is \$10.00 and over.*

*Tickets with a range of prices will be calculated at their individual base ticket prices.*

## Sales Tax

Florida State Sales Tax is charged on Ticket Sales, Building Rent, and Equipment rental for all For-Profit clients of 7.5%



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**Labor Costs**

Minimums are listed for each department. Overtime rates will apply as follows: Time & one-half after between the hours of 12AM and 8AM. Union Recognized National holidays are subject to Time & one-half prevailing rate for duration

<b>Front of House Labor</b>	<i>Minimum: 4 hours, Ticket Takers 3 hours</i>	<b>2010-2011</b>
House Manager		<b>\$26.50</b>
Usher Supervisor		<b>\$16.00</b>
Ushers - Volunteer Staff		<b>\$0.00</b>
Ticket Taker		<b>\$14.00</b>
<b>Security</b>	<i>Minimum: Uniformed Officer 5 hours, Class D : 4 hours</i>	
City Uniformed Officer		<b>\$33.00</b>
Security Class "D" Unarmed		<b>\$19.00</b>
Security Class "D" Unarmed Supervisor		<b>\$21.00</b>
<b>Stage Labor</b>	<i>Minimums: For Profit, Professional Bus &amp; Truck Event has a 4 hour load in / 4 hour show / 4 hour load out minimum</i>	
	<i>Minimums: Local Non-Profit Event has a 4 hour minimum for each day per position</i>	
Stage Manager		<b>\$28.50</b>
Rigger		<b>\$32.00</b>
Stagehand		<b>\$22.50</b>
Show Runner		<b>\$175.00</b>
<b>Janitorial Labor</b>	<i>Minimum: 4 hours</i>	
Event Attendant		<b>\$15.00</b>
<b>Miscellaneous Labor</b>	<i>Minimum: 4 hours</i>	
First Aid	Flat Rate up to 4 hours	<b>Quoted</b>
First Aid	Flat Rate from 4 - 8 hours	<b>Quoted</b>
Interpreter		<b>Quoted</b>