Building Rent

Performance Day - For Profit Rates  
$2,800.00  
versus 8% of gross ticket sales

Rehearsal Day - For Profit Rates  
$1,500.00

Performance Day - Not-For-Profit Rates  
$2,600.00  
versus 5% of gross ticket sales

Rehearsal Day - Not-For-Profit Rates  
$1,300.00

Meeting Room Rent - For Up to 4 Hours, Includes a standard table and chair set

1000 Square Foot Meeting Room  
$325.00

2000 Square Foot Meeting Room  
$425.00

3000 Square Foot Meeting Room  
$625.00

SURCHARGES

Weekends and evening events after 5:00 p.m.  
25% (added to room rate and slide scale)

Holidays in which the facility is normally closed  
50% (added to room rate and slide scale)

Meeting Room Rent - For every hour after 4 hours

1000 Square Foot Meeting Room  
$30.00

2000 Square Foot Meeting Room  
$40.00

3000 Square Foot Meeting Room  
$55.00

Equipment Rent

P.A. - In House Audio System  
$2,000.00

Small P.A., per day  
$50.00

Livestreaming  
$50.00

Projector, In-house  
$20.00

Spotlight (Supertrouper), Each  
$250.00

Spotlight (Supertrouper), Additional Day, Each  
$100.00

Wired Microphones, 1st day, each  
$10.00

Wired Microphones, additional day, each  
$5.00

Wireless Microphones, 1st day, Each  
$40.00

Wireless Microphones / additional shows, Each  
$20.00

Hazer  
$50.00

Hazer, additional day, each  
$25.00

Pipe and Drape per piece  
$5.00

Risers  
$25.00

Towel, Each  
$5.00

Tables, (8', 5', Bistro) Each  
$5.00

Table Linen, Each  
$5.00

Table Skirt with clips, Each  
$5.00

Table w/Linen and Skirt, each  
$25.00

Chairs, each  
$2.50
### Miscellaneous Fees

**Advertising**
- 15% of gross advertising placed
- Saenger eNews email, each distribution $150.00

**Catering**
- Determined according to the specification of technical rider and billed at conclusion of the event. Savor Pensacola - Catering by SMG is the exclusive caterer Fee of the Saenger Theatre.

**Novelty Sales**
- 75/25% Artist Sells. If the Saenger is required to provide a seller, the seller shall be paid $150 out of the promoter's share.

**Insurance**
- $0.58 per attendee paid on Drop Count

**Cleaning Fee**
- Rehearsal Day per Rehearsal $300.00
- Performance per Performance $475.00
- Additional fee for glitter per Performance $500.00
- Additional fee for confetti per Performance $250.00

### Box Office Fees

- Ticketed event set-up fee $260.00
- Ticketed even set-up fee / additional performances $60.00
- Box Office open during non-regular hours (for 4 hours) $260.00

### Per Ticket Fees

- Sold Tickets - printing fee $0.50
- Complimentary tickets - printing fee $0.30
- Pre-printed / Season tickets - printing fee $0.60
- Returned pre-print tickets (entered back onto Ticketing system) $0.60

- Credit Card fee - Fee based on all credit card sales 3.25%

### Processing Fee

*The Saenger Theatre charges a Convenience Charge of $1.00 on every ticket sold at Box Office.*

### Facility Fee

*This fee is charged on all ticketed events and is non-negotiable.*

*The Charge for Facility Fees is $1.50 per paid admission if the base ticket price is below $10.00 and $4.00 per paid admission if the base ticket price is $10.00 and over.*

*Tickets with a range of prices will be calculated at their individual base ticket prices.*

### Sales Tax

Florida State Sales Tax is charged on Ticket Sales, Building Rent, and Equipment rental for all For-Profit clients of 7.5%
Labor Costs

Minimums are listed for each department. Overtime rates will apply as follows: Time & one-half after between the hours of 12AM and 8AM. Union Recognized National holidays are subject to Time & one-half prevailing rate for duration

Front of House Labor  
Minimum: 4 hours, Ticket Takers 3 hours

<table>
<thead>
<tr>
<th>Position</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td>House Manager</td>
<td>$30.45</td>
</tr>
<tr>
<td>Usher Supervisor</td>
<td>$19.95</td>
</tr>
<tr>
<td>Ushers - Volunteer Staff</td>
<td>$0.00</td>
</tr>
<tr>
<td>Ticket Taker</td>
<td>$18.90</td>
</tr>
</tbody>
</table>

Security
Minimum: Uniformed Officer 5 hours, Class D: 4 hours

<table>
<thead>
<tr>
<th>Position</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td>City Uniformed Officer</td>
<td>$45.15</td>
</tr>
<tr>
<td>Security Class &quot;D&quot; Unarmed</td>
<td>$31.50</td>
</tr>
<tr>
<td>Security Class &quot;D&quot; Unarmed Supervisor</td>
<td>$33.60</td>
</tr>
</tbody>
</table>

Stage Labor
Minimums: For Profit, Professional Bus & Truck Event has a 4 hour load in / 4 hour show / 4 hour load out minimum

<table>
<thead>
<tr>
<th>Position</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Stage Manager</td>
<td>$34.65</td>
</tr>
<tr>
<td>Rigger</td>
<td>$42.00</td>
</tr>
<tr>
<td>Stagehand</td>
<td>$29.40</td>
</tr>
<tr>
<td>Show Runner up to 10 hours, $315.00 for 10 hours or more</td>
<td>$262.50</td>
</tr>
</tbody>
</table>

Janitorial Labor
Minimum: 4 hours

<table>
<thead>
<tr>
<th>Position</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td>Event Attendant</td>
<td>$18.90</td>
</tr>
</tbody>
</table>

Miscellaneous Labor
Minimum: 4 hours

<table>
<thead>
<tr>
<th>Position</th>
<th>Minimum</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Aid Flat Rate up to 4 hours</td>
<td>Quoted</td>
</tr>
<tr>
<td>First Aid Flat Rate from 4 - 8 hours</td>
<td>Quoted</td>
</tr>
<tr>
<td>Interpreter</td>
<td>Quoted</td>
</tr>
</tbody>
</table>