



PO Box 13666 * Pensacola, FL 32591
 850-595-3882 Direct 850-595-3886 Fax
www.pensacolasaenger.com
 Rate Sheet 2023 - 2024 (effective 10/1/2023)
 Prevailing rates will apply

Building Rent

Performance Day - For Profit Rates	\$2,800.00
versus 8% of gross ticket sales	
Rehearsal Day - For Profit Rates	\$1,500.00
Performance Day - Not-For-Profit Rates	\$2,600.00
versus 5% of gross ticket sales	
Rehearsal Day - Not-For-Profit Rates	\$1,300.00

Meeting Room Rent - For Up to 4 Hours, Includes a standard table and chair set

1000 Square Foot Meeting Room	\$325.00
2000 Square Foot Meeting Room	\$425.00
3000 Square Foot Meeting Room	\$625.00

SURCHARGES

Weekends and evening events after 5:00 p.m.	25% (added to room rate and slide scale)
Holidays in which the facility is normally closed	50% (added to room rate and slide scale)

Meeting Room Rent - For every hour after 4 hours

1000 Square Foot Meeting Room	\$30.00
2000 Square Foot Meeting Room	\$40.00
3000 Square Foot Meeting Room	\$55.00

Equipment Rent

P.A. - In House Audio System	\$2,000.00
Small P.A., per day	\$50.00
Livestreaming	\$50.00
Projector, In-house	\$20.00
Spotlight (Supertrouper), Each	\$250.00
Spotlight (Supertrouper), Additional Day, Each	\$100.00
Wired Microphones, 1st day, each	\$10.00
Wired Microphones, additional day, each	\$5.00
Wireless Microphones, 1st day, Each	\$40.00
Wireless Microphones / additional shows, Each	\$20.00
Hazer	\$50.00
Hazer, additional day, each	\$25.00
Pipe and Drape per piece	\$5.00
Risers	\$25.00
Towel, Each	\$5.00
Tables, (8', 5', Bistro) Each	\$5.00
Table Linen, Each	\$5.00
Table Skirt with clips, Each	\$5.00
Table w/Linen and Skirt, each	\$25.00
Chairs, each	\$2.50



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Miscellaneous Fees

Advertising	15% of gross advertising placed Saenger eNews email, each distribution	\$150.00
Catering	Determined according to the specification of technical rider and billed at conclusion of the event. Savor Pensacola - Catering by SMG is the exclusive caterer Fee of the Saenger Theatre.	
Novelty Sales	75/25% Artist Sells. If the Saenger is required to provide a seller, the seller shall be paid \$150 out of the promoter's share.	
Insurance	\$0.58 per attendee paid on Drop Count	
Cleaning Fee	Rehearsal Day Performance Additional fee for glitter Additional fee for confetti	per Rehearsal per Performance per Performance per Performance \$300.00 \$475.00 \$500.00 \$250.00

Box Office Fees

Ticketed event set-up fee	\$260.00
Ticketed even set-up fee / additional performances	\$60.00
Box Office open during non-regular hours (for 4 hours)	\$260.00

Per Ticket Fees

Sold Tickets - printing fee	\$0.50
Complimentary tickets - printing fee	\$0.30
Pre-printed / Season tickets - printing fee	\$0.60
Returned pre-print tickets (entered back onto Ticketing system)	\$0.60
Credit Card fee - Fee based on all credit card sales	3.25%

Processing Fee

The Saenger Theatre charges a Convenience Charge of \$1.00 on every ticket sold at Box Office.

Facility Fee

This fee is charged on all ticketed events and is non-negotiable.

The Charge for Facility Fees is \$1.50 per paid admission if the base ticket price is below \$10.00 and \$4.00 per paid admission if the base ticket price is \$10.00 and over.

Tickets with a range of prices will be calculated at their individual base ticket prices.

Sales Tax

Florida State Sales Tax is charged on Ticket Sales, Building Rent, and Equipment rental for all For-Profit clients of 7.5%



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Labor Costs

Minimums are listed for each department. Overtime rates will apply as follows: Time & one-half after between the hours of 12AM and 8AM. Union Recognized National holidays are subject to Time & one-half prevailing rate for duration

Front of House Labor	<i>Minimum: 4 hours, Ticket Takers 3 hours</i>	
House Manager		\$30.45
Usher Supervisor		\$19.95
Ushers - Volunteer Staff		\$0.00
Ticket Taker		\$18.90
Security	<i>Minimum: Uniformed Officer 5 hours, Class D : 4 hours</i>	
City Uniformed Officer		\$45.15
Security Class "D" Unarmed		\$31.50
Security Class "D" Unarmed Supervisor		\$33.60
Stage Labor	<i>Minimums: For Profit, Professional Bus & Truck Event has a 4 hour load in / 4 hour show / 4 hour load out minimum Minimums: Local Non-Profit Event has a 4 hour minimum for each day per position</i>	
Stage Manager		\$34.65
Rigger		\$42.00
Stagehand		\$29.40
Show Runner up to 10 hours, \$315.00 for 10 hours or more		\$262.50
Janitorial Labor	<i>Minimum: 4 hours</i>	
Event Attendant		\$18.90
Miscellaneous Labor	<i>Minimum: 4 hours</i>	
First Aid Flat Rate up to 4 hours		Quoted
First Aid Flat Rate from 4 - 8 hours		Quoted
Interpreter		Quoted